

ROSTER ANALYSIS WORKSHEET

1. List the names and classifications of your current members on the Roster Analysis Worksheet.
2. Compare your members' classifications to the job classifications listed below.
3. Identify occupations not represented in the club. Use resources such as chamber of commerce and city directories.
4. Compile Prospect Profiles to use as your invitation list and keep track of your prospects.

A

Accountant
Adjuster
Advertising Executive
Agricultural Agent
Airport Authority
Apartment Manager
Assessor
Architect
Artist
Attorney
Auctioneer
Auditor
Automobile Dealer

B

Bakery Owner/Manager
Banker
Barber
Beverage Distributor
Biologist
Boat Equipment Dealer
Broadcaster
Broker
Building Contractor

C

Carpenter
Caterer
Certified Public Accountant
Chemist
Chamber of Commerce
Chiropractor
City/Town Council Member
Clergy
Consultant
Contractor
Counselor
Court Reporter

D

Dairy Owner/Manager
Dentist
Dermatologist
Designer
Developer
Dietitian
Distributor
Doctor
Dry Cleaner

E

Editor
Educator
Electrician
Employee Relations
Consultant
Engineer

Engraver
Equipment Rental Owner
Estate Planner
Executives
Exterminator

F

Farm Equipment Store Owner
Farmer
Finance Company Owner
Financial Planner
Fire fighter
Florist
Foundation Director
Fund-raiser
Funeral Director
Furniture Dealer

G

Gardener
Geologist
Graphic Artist
Grocer
Guidance Counselor
Gunsmith
Gynecologist

H

Hardware Store Owner
Historian
Horticulturist
Healthcare Administrator
Hospital Administration
Hotel/Motel Manager

I

Illustrator
Importer
Inspector
Insurance Agent
Interior Decorator
Investigator
Investment Analyst

J

Janitorial Service Owner
Jewelry Dealers/Repair
Journalist
Judge

K

Kennel Operator
Kindergarten/
Pre-school Director

L

Landscaper
Laundry Operator
Lecturer

Librarian
Livestock Broker
Locksmith
Lumber Dealer

M

Magazine Editor
Manufacturers' Representative
Marketing Director
Marriage Counselor
Massage Therapist
Media (Radio, Print or TV)
Meteorologist
Military Officer
Musician

N

Naturalist
Newspaper Publisher
Novelty Company Owner
Nurse
Nutritionist

O

Occupational Therapist
Office Equipment Store Owner
Optician
Optometrist
Orthodontist

P

Painter
Paper Company
Representative
Pediatrician
Pharmacist
Photographer
Physical Therapist
Physician
Pilot
Plant Manager
Playwright
Plumber
Podiatrist
Police Officer
Postmaster
Printer
Psychologist
Professor
Programmer
Public Relations Executive
Public Speaker
Publisher
Purchasing Agent

Q

Quality Control Consultant

R

Radio Station Manager
Real Estate Agent
Recreational Director
Restaurant Owner

S

Safety Consultant
Salesperson
Salvation Army Officer
School Superintendent
Scientist
Secretary
Social Worker
Sporting Goods Store Owner
Stock Broker
Surgeon
Surveyor

T

Tailor
Taxidermist
Technician
Telecommunications Manager
Telephone Company Manager
Television/Video Dealer
Tourism Director
Training Consultant
Travel Agent

U

Underwriter
Upholsterer
Utility Manager

V

Veterinarian
Videographer
Video Repair Store Owner

W

Welder
Window Company Owner
Writer

X

X-ray Technician

Y

YMCA/YWCA Administrator
Youth Center Administrator

Z

Zoning Consultant
Zoologist
Zoo President/Executive

